

**BALMER LAWRIE & CO.LTD
32, SATTANGADU VILLAGE
MANALI, CHENNAI 600 068**

Registered Office: 21 Netaji Subhas Road, Kolkatta 700 001

PHONE : 25946564/25046542

FAX: 25941156

Ref: BL/LC/MAN/CONUT/LT/202021/0292

Date:13.03.2021

To all Vendors

Dear Sir,

Sub: Supply of Coconut Oil for Industrial Use

Kindly send us your competitive offer for supply of **Coconut Oil for Industrial Use 5000 Kgs +/- 10%** as per specification given below on F.O.R Manali basis.

Parameter	Specifications	Test Method
Appearance	Gardener Colour 8 Max	By Lovibond Tintometer
Specific Gravity at 30 deg.c	0.905 - 0.915	IS:548:1964
Acid Value	15.0(Max)	IS:548:1964
Iodine Value	5 - 15	IS:548:1964

BASIC PRICE/KG	
CGST %	
SGST %	
IGST %	
SUB TOTAL	
LESS:CGST	
LESS:SGST	
LESS:IGST	
LANDED COST	
PAYMENT TERMS	

The material to be supplied in Barrel load of 1 lot.

The offer should be firm (in terms of landed cost) till the completion of entire quantity of order. If any party is not offering the firm price their offer will be rejected.

In the event of any shortages noticed at the time of delivery , the quantity received short will be endorsed in the acknowledgement copy and the payment will be settled only for the actual quantity received at our end.

Minimum credit period accepted is 30 days. In case the supplier wants to offer a credit period other than 30 days the same should be clearly mentioned in the quote itself. For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company. Credit period will be reckoned from the date of receipt of material at our factory.

The minimum validity of the offer should be 2 days from the due date i.e. 16.03.2021

The material should be delivered to our Manali factory immediately from the date of receipt of the firm purchase order.

Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your offer should reach our Manali works on or before 16.03.2021 by fax or email on the given number : 044 – 25941156 and indhira.t@balmerlawrie.com

PROVISIONS FOR MICRO AND SMALL ENTERPRISES (MSE):

Following benefits would be extended to qualifying MSE vendors as per Public Procurement Policy for MSEs subject to meeting the qualification criteria.

- a. Preference for Price Quotation in tenders: Qualifying Micro and Small Enterprises quoting price within price band of L1+15%, will qualify to supply a portion of requirement by bringing down price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprises. Such Micro and Small Enterprises shall be allowed to supply 25 per cent of total tendered quantity for the particular grade(s)/item(s) at the respective plants subject to operational viability as considered appropriate by tendering authority. It may be further noted that if more than one such duly qualified MSE bidder matches non-MSE L1 price, 25% of the tender quantity will be equally split between the L1 matching MSEs. If more than one MSE bidder has quoted in afore-said price band(L1+15%), number of such bidders will be intimated by tenderer to MSE bidders when seeking their acceptance to match L1 bid.”

Qualification Criterion for MSE’s for availing the above benefits:

- a.—MSE vendor must confirm that UAM No has been uploaded on CPPP website as required by Ministry’s circular no F:No 21(17) / 2016 dated

06.04.18 for qualifying to be considered as MSE vendor under this tender. Qualifying and Registered MSE vendors shall be exempted from need to furnish EMD, subject to submission of their registration details. Declaration of Udyog Aadhar Memorandum [UAM Number] number on Central Public Procurement Portal [CPPP] is mandatory. It is also required for the MSE vendors to submit a certificate (certified by a practicing Chartered Accountant) for investment in Plant & Machinery or equipment by them. It is further required to submit audited balance sheet and Profit & Loss account for their turn over for the last completed Financial Year Certified by a Practicing Chartered Accountant or in the absence of the audited balance sheet and Profit & Loss Account, the turnover for the last completed Financial Year should be certified by a practicing Chartered Accountant.

- b. The above mentioned provisions are meant for procurement of only goods produced and services rendered by MSEs and not for any trading activities done by them. A self-certification to be provided by the bidder that the tendered item is manufactured or serviced by them and no trading activity for the tendered item is undertaken by them. Balmer Lawrie & Co Ltd reserves the right to verify the same.
- c. All of the above details are mandatory to qualify for availing the benefits as per Public Procurement Policy for MSEs..

Bidder should read **Government Notification dated 1st, June'2020 in respect of "New Definition of MSE" as under** before furnishing their MSE status to qualify for availing the benefits as per Public Procurement Policy for MSEs.

*** Please declare in Annexure 1**

MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES

NOTIFICATION

New Delhi, the 1st June, 2020

S.O. 1702(E).—In exercise of the powers conferred by sub-section (1) read with sub-section (9) of section 7 of the 'Micro, Small and Medium Enterprises Development Act, 2006 (27 of 2006) and in supersession of the notification of the Government of India, Ministry of Small Scale Industries, dated the 29th September, 2006, published in the Gazette of India, Extraordinary, Part II, Section 3, Sub-section(ii), vide S.O. 1642(E), dated the 30th September 2006 except as respects things done or omitted to be done before such supersession, the Central Government, hereby notifies the following criteria for classification of micro, small and medium enterprises, namely:—

- (i) a micro enterprise, where the investment in Plant and Machinery or Equipment does not exceed one crore rupees and turnover does not exceed five crore rupees;
- (ii) a small enterprise, where the investment in Plant and Machinery or Equipment does not exceed ten crore rupees and turnover does not exceed fifty crore rupees;

This notification shall come into effect from 01.07.2020

Preference to Make in India Policy – Local content in the tendered items (Order No P- 45021/2/2017-PP (BE-II) dated 04.06.2020 of Department for promotion Of Industry and Internal Trade, Ministry of Commerce and Industry, Govt Of India.

Further the above referred Order defines' Local Content, "Class -I local supplier" and "Class II local supplier" as under:

"Local Content" means the amount of value added in India which shall unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all custom duties) as a proportion of the total value, in percent.

Class – I local supplier – means a supplier or service provider, whose goods, services or works offered for procurement, has local content equal or more than 50%, as defined under this Order.

Class – II local supplier – means a supplier or service provider, whose goods, services or works offered for procurement, has local content more than 20%but less than 50 %, as defined under this Order.

Vendor should note that "Class I Local Supplier" would be given purchase preference under Make in India Policy as per Order No P-45021/2/2017-PP (BE-II) dated 04.06.2020 of Department for promotion Of Industry and Internal Trade, Ministry of Commerce and Industry, Govt Of India. However this preference would be applicable after netting off the quantity allotted (if any) to MSE vendors as per MSE of this tender.

In view of above guidelines, you are required to provide self-declaration in the following prescribed format. Your attention is also drawn towards Para 9 (f) and (g) of the above referred Order of GOI, prescribing action in case of false declaration, as under.

SI No	Service(s) Description	Percentage of local content in your service(s)

*** Please declare in Annexure 1.**

Verification of local content

1. False declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a bidder or its successors can be debarred for up to two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.
2. A supplier who has been debarred by any procuring entity for violations of this order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities..

It may also be noted that in case of any conflict between "Provisions for MSE' and 'Preference to Make in India Policy', 'Provisions for MSE' will get a preference over 'Provisions under Preference to Make in India Policy'.

For Balmer Lawrie & Co Ltd

A.ARUN

CHIEF MANAGER (OPERATIONS)

Vendor is requested to provide all the data in the table below and to be uploaded

1.	Supplier Name	
2.	Address 1	
3.	Address 2	
4.	City	
5.	Postal code	
6.	State	
7.	Landline Telephone No	
8.	Contact Person	
9.	Name and Mobile Number of Contact person	
10.	Fax	
11.	Email	
12.	Whether MSME/NSIC Registered? *	
13.	If yes Udyog Aadhar Registration Certificate No (or) udyam Registration No.	Enclose certificate AS PER ANNEXURE I
14.	Make India Policy Declaration	Enclose declaration AS PER ANNEXURE I
15.	Bid Security Declaration	Enclose declaration as per Annexure I

To be provided by vendor in Letter Head

ANNEXURE I

Date :

To

Balmer Lawrie & Co. Ltd

Leather Chemicals Division

Manali

Chennai 600 068

Sub: Declartion: BID SECURITY /MSME/LOCAL CONTENT

TENDER NO. BL/LC/MAN/CONUT/LT/202021/0292

We declare as follows :

MSME DECLARATION

MSME REGISTRTION : YES OR NO

If YES please enclose MSME/UDYAM REGISTRATION CERTIFICATE

Product : Imported or Indigenous

MAKE IN INDIA POLICY DECLARATION If Indigenous

SI No	Service(s) Description	Percentage of local content in your service(s)
1	COCONUT OIL PL Strike out which is not applicable	CLASS I LOCAL SUPPLIER(If Local Content is >50%) OR CLASS II LOCAL SUPPLIER(If Local Content >20% & <50%) LOCAL CONTENT %: