

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION,**  
**32, MANALI, CHENNAI 600 068**  
*(Regd.Off:21, N.S.Bose Road, Kolkatta-700001)*

**PHONE: 044 -25946542 / 6565**

**FAX: 25941156**

**Ref : BL/LC/MAN/SMP/LT/202021/ 0046**

**Date:27.07.2020**

**To**

**TENDER**

Dear Sir,

**Sub: Supply of Sorbiton Mono Palmitate – reg.**

Kindly send us your competitive offer for supply of **800 Kgs +/-10% of Sorbiton Mono Palmitate** confirming to the following specifications:

<b>Appearance</b>	<b>Pale yellow solid</b>	<b>Visual Checkup</b>
<b>Acid Value</b>	<b>10.0(max)</b>	<b>IS : 548:1964</b>
<b>Saponification Value</b>	<b>135 - 155</b>	<b>IS : 548:1964</b>
<b>Hydroxyl Value</b>	<b>270 - 310</b>	<b>In house Method</b>

**Your offer should be F.O.R. Manali, door delivery basis.** Offer should have clear details on GST (Insurance whether included). Please mention lead time required for despatch.

The material should be delivered in one lot without fail. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days for our acceptance from due date.

Minimum credit period accepted is 30 days from receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company.

Your detailed offer **duly sealed** and superscribed as '**Offer for Sorbiton Mono Palmitate** ' should reach the undersigned at our Manali works on or **before 10.08.2020. Fax or Email offers will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**