

BALMER LAWRIE & CO.LTD
LEATHER CHEMICALS
32, MANALI, CHENNAI -600 068.
(Regd.Office:21, N.S.Road, Kolkatta – 700001)

PHONE: 044-25946542/ 6565

FAX: 044- 25945116

Ref : BL/LC/MAN/FO/LT/202021/0036

Date: 20.07.2020

To

Dear Sirs,

TENDER

Sub: Our requirement of FO (Furnace Oil) for the period: August'2020- July'21 - reg.

Kindly send us your offer with maximum discount on the controlled price for supply of FO (MT/KL) for our SBU Leather Chemicals, Manali as per the following details:

Period of Contract: Aug'2020 – July'2021 Total estimated quantity: 500 KL + 10% appx. Our present consumption at our unit, SBU Leather Chemicals, Manali: FO: 40 KL per month (appx) - @ 15 KL per load

Discount on controlled price is required to be indicated clearly. Also, please provide the details for the current price, ex terminal with all applicable duties, discount, tax details etc.

Further optionally to quote for freight cost to supply the fuel on delivered basis with lock and key.

The above discount offer shall be valid upto July 2021.

The total order is proposed to be split in the ratio of 60: 40 among the lowest quoted two bidders subject to the following conditions:

-The L1 bidder will be allocated 60% of the total quantity and the L2 bidder shall be requested to match the price of the L1 bidder. If the L2 bidder agrees, then 40% of the total quantity shall be allocated to him.

-In case the L2 bidder disagrees to match the L1 price; than the balance 40% would also be placed on L1 bidder.

Payment Term: Minimum credit period accepted is 30 days. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company.

Your detailed offer duly sealed and superscribed as '**Offer for FO (Furnace Oil)**' should reach the undersigned **on or before 30.07.2020.**

Thanking you,
Yours faithfully,
for **Balmer Lawrie & Co. Ltd.,**

A.ARUN
Senior Manager (SCM)